

How Federal Loan Caps Will Reshape the Orthodontic Pipeline

On July 4, 2025, the One Big Beautiful Bill Act was signed into law. Among the provisions that received significantly less coverage than the headline tax measures was a fundamental restructuring of federal graduate and professional student lending, a restructuring that becomes effective July 1, 2026, and that will materially reshape the economics of the orthodontic pipeline for the next decade.

For an industry already navigating PE-backed consolidation, private credit stress, and generational shifts in practice ownership, this is a headwind that hasn't been adequately priced into anyone's strategic planning.

What the OBBBA actually does and the three provisions that matter for our industry:

First, the Graduate PLUS loan program will be eliminated for new borrowers starting July 1, 2026. For more than a decade, Graduate PLUS has been the financing mechanism of last resort for dental and medical students, allowing borrowers to cover up to the full cost of attendance for graduate and professional programs. After July 1 of this year, that door closes for new entrants.

Second, new aggregate borrowing caps apply to graduate and professional students who still qualify for federal lending. For students in designated "professional programs" like dentistry, medicine, and veterinary medicine, the annual direct unsubsidized loan limit rises to \$50,000. The catch is the lifetime aggregate, which is fixed at \$200,000.

Third, a new income-driven repayment plan replaces the previous menu of options. The Repayment Assistance Plan (RAP) will eliminate PAYE, SAVE, ICR, and other existing income-driven plans for new loans disbursed after July 1, 2026. RAP runs on a 30-year term with payments ranging

from 1% to 10% of adjusted gross income, depending on income level.

For high-debt borrowers, which describes virtually every dental specialty graduate, the new standard repayment plan produces unaffordable monthly payments, making RAP effectively the only practical option. The plan does include borrower-favorable provisions: negative amortization is eliminated (unpaid interest is subsidized rather than added to principal), and married borrowers filing separately can exclude spousal income from the payment calculation.

But the 30-year term is significantly longer than the previous IDR plans, meaning a 28-year-old orthodontist beginning repayment in 2029 will be making payments until age 58.

The Squeeze on Current Residents

Most orthodontic residency programs run 24 to 36 months. Residents who began their programs in 2024 should be grandfathered into the Grad PLUS legacy provisions for the remainder of their residency. Residents starting in July 2026, however, will not have Grad PLUS access at all, and the \$50,000 annual cap, with a \$200,000 lifetime aggregate, will not come close to financing the full cost of an orthodontic residency on top of pre-existing dental school debt.

For perspective, the average dental school graduate debt currently sits at around \$312,000. The American Association of Orthodontists reports that the average orthodontic resident graduates with approximately \$567,000 in total student loan debt, which is among the highest debt loads in healthcare. The \$200,000 lifetime professional cap covers roughly 35% of typical orthodontic graduate debt. For residents already mid-program, the legacy provisions create real complexity.

The AAO has been advocating aggressively in Washington on this issue, but the legislation is law. The practical question now is how our orthodontic profession adapts.

The Pipeline Impact: Fewer Residents, Different Residents

Dental students considering orthodontic residency face a deceptively simple math problem. The cost differential between general dentistry and orthodontic specialization is significant, with three additional years of expensive education, often financed at high interest rates, with typically no income during training. Historically, Grad PLUS made that math workable, because students could borrow the full cost of attendance and amortize repayment against the higher specialty earning potential post-graduation.

Under the new framework, that arithmetic shifts. A dental student facing a \$200,000 federal lifetime cap, who has already borrowed against that cap for dental school, has effectively no federal borrowing capacity remaining for residency. The gap, which can easily exceed \$200,000 to \$300,000 for three years of orthodontic training, including living costs, has to come from private lenders or from family resources. Compounding the problem is that many of our orthodontic programs are located in high-cost-of-living areas.

This creates two predictable patterns. First, residency pursuit will skew toward students whose families can finance the gap that federal lending no longer fills. Specialty access, which federal lending has democratized for first-generation professionals and students from lower-income backgrounds, will narrow back towards the demographic that can self-finance.

Second, total residency applications will decline meaningfully, particularly among students who would have been at the financial margin under the old system. Fewer

residents will mean fewer new orthodontists entering practice in 2029 and beyond, which is exactly when the demographic wave of “Boomer Orthodontist” retirement will peak.

This shortage will interact with the PE consolidation dynamics already reshaping the industry. With fewer specialists available, DSO and OSO platforms will face increasing pressure on associate recruitment and retention. The compensation packages required to attract and retain specialists will rise. The economics of associate-to-partnership pathways will tighten. The buy-in math that is already strained in a soft consumer environment will become even more challenging.

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The Private Lender Vacuum

The private student loan market is not a substitute for federal lending; it is a fundamentally different product. Private loans are credit-underwritten and almost always require a co-signer for residents without independent income. Interest rates are typically variable and several hundred basis points above federal rates. And the borrower protections that have made high-debt professional financing

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manageable, like income-driven repayment and deferment and forbearance flexibility, will not exist in the private market in any meaningful form.

The market that fills the gap will attract two categories of lenders. The first is established players like Sallie Mae, SoFi, Earnest, and bank-affiliated student lenders who will expand professional student offerings to capture the demand.

The second is more concerning: specialty and subprime lenders who target professional students with high-interest products and aggressive collection practices, betting on the high earning potential of dentists and specialists to make the credit risk pencil out.

Dental and orthodontic residents are particularly attractive targets for predatory lending precisely because of their expected post-graduation earnings. The AAO and ADA need to be vocal in protecting students from these arrangements, but the regulatory environment for private student lending has historically been weak, and the financial pressure on residents starting in 2026 will be intense.

What This Means for the Industry

For orthodontic practice owners, three implications deserve strategic planning attention.

First, the associate market will tighten. Practices that depend on a reliable supply of associate orthodontists for growth, transitions, or partnership pathways should expect more competition and higher compensation requirements over the next five to ten years. Recruitment timelines need to extend, and offer structures need to sharpen.

Second, the financial pressure on early-career orthodontists will be more intense than at any point in the last three decades. Practice transition pathways that assume rapid associate-to-partner buy-ins need to be re-modeled. Younger orthodontists will be more reluctant to take on practice acquisition debt on top of historic student debt,

and the partnership math has to give them a credible path forward.

Third, the AAO's advocacy work on this issue matters more than it has ever mattered. State-level loan repayment programs, federal interest deferral during residency, and broader specialty financing reforms are not abstract policy debates; they are the difference between a healthy orthodontic specialty in 2035 and a profession increasingly accessible only to those with family means.

The OBBBA is now law. The question facing the orthodontic profession is whether we adapt thoughtfully or watch our pipeline narrow.

The Transition Planning Dimension

If you own an orthodontic practice, the OBBBA's student loan changes don't affect you directly. They affect the people you need to hire, partner with, and eventually sell to, which means the disruption will show up in your transition economics, not your operating economics, and it shows up on a timeline most practice owners haven't planned for.

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Practices that adapt their transition planning to the new associate financing environment will have options. Practices that don't will find themselves selling to whoever shows up with capital, on terms shaped more by the buyer's leverage than the seller's preference.

The next decade of orthodontic practice transitions will be more competitive on the buyer side than any decade in recent memory. The practice owners who win are going to be the ones who start planning while they still have time to be strategic. ☺